



COMMERCIAL  
REAL ESTATE  
CHALLENGES DEMAND  
LOCAL EXPERTS.  
*WE'RE YOURS.*

KIDDER.COM

 **Kidder  
Mathews**

# WE ARE *THE EDGE* IN YOUR MARKET

*We know the Western US. In fact, we're its largest fully independent commercial real estate firm. Our team boasts 900 local market specialists and top-producing professionals—serving out of 19 offices across six states.*

## YOU HAVE OUR UNDIVIDED ATTENTION

We're structured to focus our professionals' energy on delivering the best outcome for your business. That individual attention, buoyed by deep expertise, is what sets us apart, ensuring we deliver results. This is a major reason many of our client relationships are in their third decade.

## WE DON'T JUST KNOW THE MARKET, WE DRIVE IT

It's no secret that having a team deeply embedded in your market gives you the edge. Our professionals deliver insights that go beyond data and identify unexpected avenues for growth. This ensures our clients are armed to capitalize on market trends in the most competitive real estate markets in the Western U.S.

## PERSONALLY INVESTED

We think like owners. In fact, many of us are! We're all empowered to suggest innovative solutions, preempt the market and act decisively. This structure enables us to make a meaningful impact on our clients' business, often in nimble, unexpected ways.

## LARGEST INDEPENDENT BROKERAGE IN THE WESTERN US

We're big enough to see what the market is doing and share that quickly, so our professionals deliver superior market knowledge. Our scale also ensures you have access to the people and services you require, no matter the location or need.

## PERSONALIZED ASSET SERVICES

With a portfolio of more than 58 million square feet of industrial, office, retail and medical/research properties, we're one of the largest fully independent property management groups in the Western U.S. We tackle every assignment by first understanding our client's objectives, then we customize our scope of services to ensure we meet or exceed these goals.

## COMMERCIAL BROKERAGE

*\$9B*

AVERAGE ANNUAL  
TRANSACTION VOLUME

*510+*

NO. OF  
BROKERS

## ASSET SERVICES

*58M+ SF*

MANAGEMENT  
PORTFOLIO

*850+*

ASSETS UNDER  
MANAGEMENT

## VALUATION ADVISORY

*2,400+*

AVERAGE ANNUAL  
ASSIGNMENTS

*39/24*

TOTAL NO.  
APPRAISERS/MAI'S

## OUR SERVICES

Commercial Brokerage

Consulting

Asset Services

Debt & Equity Finance

Valuation Advisory



# WE MEASURE OUR SUCCESS BY THE *LONG-TERM* *RELATIONSHIPS* WE KEEP



*...embodies the very best in brokerage today.  
Their attention to detail, professionalism and  
work ethic are second to none.*

- CLIENT TESTIMONIAL

*All of the services of a national, publicly-traded firm, but much more nimble.*

- CLIENT TESTIMONIAL



*\$41M Sale*

BONNEY LAKE, WA



*259K+ SF Lease*

VANCOUVER, WA



*1M+ SF Lease*

MILTON, WA



*\$38M Sale*

SIMI VALLEY, CA

## DEEPEST BENCH IN VALUATION ADVISORY

We have more MAI-designated professionals than any other fully independent firm in the Western U.S. and offer a full-range of valuation, consulting, and cost segregation services. The group specializes in investment-grade real estate, bringing our diverse expertise to appraisal, market analysis, and consulting for the development, acquisition, sale, leasing, and financing of major urban real estate across the Western U.S.

## FLEXIBLE SOLUTIONS TO DEBT & EQUITY FINANCE

We specialize in placing commercial mortgage debt tailored to your specific needs. Whether you're an institutional or a local investor, we can provide competitive solutions that are more flexible than traditional bank options. Our focus is on recourse, non-recourse, multifamily, hospitality, industrial, retail, office, and owner/user loans.

# AWARD-WINNING SERVICES

*More than 740+ awards and recognitions in the Western U.S.*

215+

TIMES RANKED AS A  
LARGEST CRE FIRM

106+

AWARDS FOR BEST  
PLACES TO WORK

11+

NATIONAL AWARDS  
CRE MARKETING

6X

INC. 5000 FASTEST  
GROWING PRIVATE  
COMPANIES

9X

PSBJ FASTEST  
GROWING PRIVATE  
COMPANIES

19X

PSBJ  
WASHINGTON'S  
BEST WORKPLACES

16X

OREGON  
BUSINESS 100  
BEST COMPANIES

13X

SAN FRANCISCO  
CHRONICLE  
TOP WORKPLACES

8X

SAN DIEGO  
BUSINESS JOURNAL  
BEST WORKPLACES

3X

SFBT / SVBJ  
BAY AREA BEST  
PLACES TO WORK

4X

AZ BIG MEDIA BEST  
PLACES TO WORK

25X

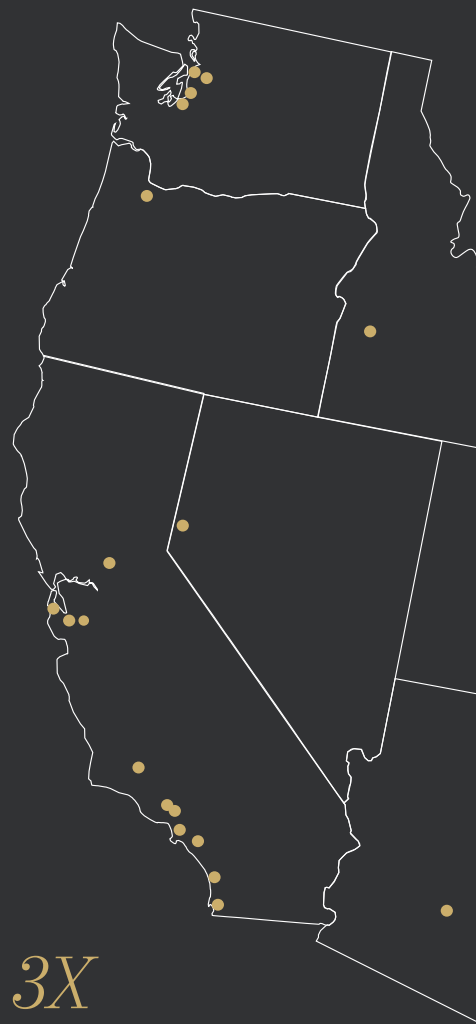
PSBJ LARGEST  
CRE FIRMS

19X

SFBT / SVBJ  
LARGEST CRE FIRMS

5X

LABJ LARGEST  
CRE FIRMS



*Serving in 19 offices  
across six states.*

## PACIFIC NORTHWEST

Seattle Tacoma  
Bellevue Portland  
South Seattle Boise

## N. CALIFORNIA/NEVADA

San Francisco Sacramento  
Pleasanton Reno  
Silicon Valley

## GREATER LOS ANGELES

Downtown LA El Segundo  
Century City San Fernando  
Valley

## S. CALIFORNIA/ARIZONA

Irvine Carlsbad  
San Diego Phoenix

877.454.3337

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