

MIKE CIOSEK, SIOR

Executive Vice President, Shareholder

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Mike Ciosek, SIOR is Executive Vice President and the Designated Broker for Kidder Mathews' Phoenix office. He has been a shareholder since 2016 and serves on the firm's board of directors.

Mike was one of the founding members of Kidder Mathews' Phoenix office in 2016. It began with nine brokers and has since grown to include 46 brokers, seven appraisers, two senior property managers, and 15 support staff. Mike served as Managing Director of the Phoenix office from 2019 to 2021.

Mike specializes in selling, leasing, and developing industrial and creative office properties. For more than 18 years, he has worked with Eric Bell. The team is recognized as industry experts in landlord, buyer, and tenant representation, particularly concerning investments, acquisitions, build-to-suits projects, and land acquisition/disposition. Their primary areas of focus are the Northwest Valley and Deer Valley along the I-17, Loop 101, Loop 303, and West I-10 corridors.

Before joining Kidder Mathews, Mike served as a Senior Vice President at Voit Real Estate Services, and Colliers International Phoenix, where he and Eric were consistently ranked as a top-producing team in Arizona. Together, they have sold approximately 50% of all industrial buildings in the Deer Valley submarket.

From 2016 to 2021, Mike and Eric averaged over 100 sale and lease transactions annually. Over the course of their careers, they have completed over 1,000 sales and lease transactions, achieving a total transaction volume exceeding one billion dollars.

EDUCATION & AFFILIATIONS

Mike is a graduate of Western Michigan University with a Bachelor of Arts & Sciences degree and was a member of Sigma Chi Fraternity.

Currently, Mike is President of the Arizona Chapter of the prestigious Society of Industrial and Office Realtors (SIOR); a member of National Association of Industrial and Office Properties (NAIOP), LAFB Blue Blazer Squadron, and Urban Land Institute (ULI). Mike is also affiliated with Brokers for Kids.

EDUCATION

BA from Western Michigan University

AWARDS & ACCOMPLISHMENTS

Kidder Mathews 'Big Hitter' in 2023, 2022, 2021, 2019, 2017, 2016

Recognized as a Top Producer in 2015, 2014, 2013, 2010

Nominated for NAIOP Industrial Broker of the Year in 2017

Ranked as #2 Top Producing Team in Arizona in 2007

Ranked as #1 Top Producing Team in Arizona and #3 in the U.S. in 2006

NOTABLE SALE TRANSACTIONS

\$46M	Deer Valley	80 acres
\$25M	Surprise	300 acres
\$15M	Deer Valley	35 acres
\$10.5M	Deer Valley Industrial	110,000 SF
\$2.65M	Phoenix	33,200 SF
\$2.35M	Deer Valley	26,840 SF
\$2M	Deer Valley	15,800 SF

NOTABLE LEASE TRANSACTIONS

55,312 SF	Deer Valley	Aerostar Aerospace
54,502 SF	Deer Valley	Oresett Properties
28,765 SF	Deer Valley	KPB Realty
25,000 SF	Phoenix	Twin City Hardware
17,382 SF	Phoenix	Salad and Go

NOTABLE BUILD TO SUITS

101,250 SF	Tolleson	Cor-Living
78,000 SF	Deer Valley	Davis Enterprises
64,889 SF	Deer Valley	Can Flex II, LLP
33,000 SF	Deer Valley	Pristine Auction
20,550 SF	Deer Valley	United Heating & Cooling