

# KELLY GADDIS

Senior Vice President

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*Kelly is a commercial real estate professional specializing in retail, restaurant/hospitality landlord and tenant representation, triple-net leasing, and owner-user and investment property acquisitions.*

Having opened 13 restaurants and numerous retail and food-related businesses, Kelly brings a talent to the table that most cannot – years of experience owning and operating businesses. He knows first-hand the challenges, pressures, and typical demands that property and business owners face. This direct knowledge, with his attention to understanding clients' needs, becomes a strategic service that is at the minimum targeted, relevant, and trusted. Landlords benefit from his understanding of their goals, market assessment, fiscal risks, tenant demographics, and culture. He explores and presents various options that not only meet the financial goals but also align both parties for success and growth. When representing tenants, Kelly ensures that they are fully aware of what they're pursuing with a sound understanding of business, ownership, financial ability – and therefore, a plan.

Kelly is a natural relationship builder with a diverse spectrum of connections. He is regarded as one of the most passionate, hands-on, hardest-working brokers in the region. He has earned this reputation by investing his time to learn and understand the dynamics that drive the market and the people in it.

Outside of work, Kelly is just that: outside. His propensity and tenacity to learn and overcome difficult objectives have led him to mountaineering. He has successfully summited many of the Cascade peaks including Mount Rainier and most of the Volcanoes. Currently, his sights are set on Mont Blanc and Denali. When he's not rock climbing, bagging peaks, back-country skiing, teaching at the Seattle Mountaineers, or leisurely paddleboarding down a winding river, he can still be found in local kitchens helping his family of chefs. Kelly's passion for local food is as infectious as his pursuit to live boldly and honestly. His robust personality has made him a well-known chef/figure and broker in his hometown Seattle.

## PROFESSIONAL AFFILIATIONS

Commercial Brokers  
Association, member

Seattle Restaurant  
Alliance, member

James Beard  
Foundation, member

Washington Hospitality  
Association, member

International Council  
of Shopping Centers,  
member

## EXPERIENCE

2018 - 2023  
Sr. Vice President, NAI  
Puget Sound Properties,  
Bellevue, WA

2017 - 2018  
Metropolist Group

2014 - Present  
Cairn Consulting

## SELECT TENANT CLIENTS

Ascend Hospitality
Bledsoe Family Winery
Burma Food Group
Burma Superstar
City of Kirkland
Dime Food Group
Due Cucina
El Gaucho
Ethan Stowell Restaurants
Forum Social
Harry's Fine Foods
Hong Kong Market
Momiji
NW Sports Performance and Wellness
Rain Shadow Meats

The Herbfarm Restaurant
Tutta Bella
Uwajimaya
Vulcan
Walla Walla Steak Company
Yellow Bee
Yes Parade

## SELECT LANDLORD CLIENTS

Alexandria Real Estate
Allegra Properties
American Asset Trust
American Assets Trust
Da Li Development
Dollar Development
Five Point Capital
GAW Capital Partners
Legacy Partners
Legacy Partners
Limantzakis Properties
Main Street Property Group
Quarterra
Regency Centers
Wright Runstad & Company

## REPRESENTATIVE TRANSACTIONS

<b>Alpine Lakes High Camp</b>	6049 Acre Ski Camp Business & Real Estate Sale
<b>Coastal Kitchen</b>	Restaurant Real Estate Sale
<b>Momiji Restaurant</b>	Redmond Location at Eastline Grand
<b>Bosa Development</b>	Tutta Bella SLU at Ren
<b>Allegra Properties</b>	El Gaucho on Western
<b>Main Street Property Group</b>	Ethan Stowell Tavolata Redmond
<b>Nitze Stagen</b>	Tutta Bella USDA Kitchen SoDo
<b>Building Purchase</b>	El Gaucho Tacoma
<b>Port Angeles Purchase</b>	Yodelin Broth Company USDA Kitchen