

DOUG KLEIN, SIOR

Executive Vice President, Shareholder, Board Member

T 206.248.7348
C 206.999.6293
doug.klein@kidder.com



Doug Klein is a shareholder, board member, and Executive Vice President of Kidder Mathews and has been a broker with the company, in our South Seattle office for over 36 years.

Doug has been a consistent “Top 10 Producer” at Kidder Mathews. His success has been most notable in South King County institutional industrial business park leasing, user sales and investment sales. Currently, Doug is team leader for numerous on-going exclusive listings totaling over 4.5 million square feet in the Tukwila, SeaTac, Kent, Renton, Auburn, Sumner, and Fife markets.

For the last 12 years Doug has provided comprehensive Corporate Real Estate services for an undisclosed client. Doug has completed over 3 million square feet of leasing sales and advisory services across the United States for this client. Such transactions include complicated build to suit sales, manufacturing and assembly leasing and sales, warehouse leasing, a corporate headquarters relocation and multiple office leases across the country. Doug has guided his clients on nearly every real estate matter imaginable.

Doug has completed over 1,500 separate transactions valuing over \$2.5 billion since he started his career at Kidder Mathews.

EDUCATION

Doug is a former Certified Commercial Investment Members (CCIM) designee. This designation marks the successful completion of over 240 hours of graduate level real estate investment courses and strict production standards and ethics. He is also the former president of the Washington Chapter of SIOR (Society of Office and Industrial Realtors) which requires a long history of top production and ethical standards for entry. Doug is a nine-time CoStar Power Broker Award recipient.

ACHIEVEMENTS

2024 Kidder Mathews Platinum Award & Jeffery S. Lyon Award winner (third year in a row)

2023 Kidder Mathews Platinum Award & Jeffrey S. Lyon Award winner (second year in a row)

2022 Kidder Mathews Platinum Award & Jeffrey S. Lyon Award winner

The Jeffrey S. Lyon Award is given to the top #1 broker of all Kidder Mathews (512 brokers) for the given year

PARTIAL CLIENT LIST

Clarion Partners

Davis Properties

EverWest

Link Logistics

McConkey Development

Meiko America

New York Life Real Estate

Nuveen

NW Building

Paccar

PacTrust

Panattoni

Roadway Express

Stockbridge

Wells Fargo

REPRESENTATIVE TRANSACTIONS

\$25M	Land sale with Costco for their depot in Sumner (105 AC)
\$17.5M	Investment sale of 24th Street Business Park to Harsch Investments
\$13.7M	Build-to-suit for Roadway Express
\$13M	Investment sale of Olympic Industrial Park for Wells Fargo
\$67.5M	Sale of Renton Logistics Center for TIAA
\$12.5M	Investment sale of Wulff Industrial Park for Stockbridge RE Funds
\$10.5M	Investment sale of Central Commerce Center (2 times)
\$10.2M	Investment sale of Wulff Industrial Park to RREEF
\$9.1M	Investment sale of Yellowstone Industrial Park
1.3M SF	Sale for Boeing - \$26,000,000
430K SF	Investment sale of Sumner Landing North for OPUS - \$24,400,000
428K SF	Lease to Expeditors for Opus
405K SF	Industrial lease with Cutter & Buck
401K SF	Lease with Mega Brands for ING
402K SF	Lease to CAL Cartage Warehousing & Transloading for Clarion Partners
342K SF	Lease with ACE Hardware for TIAA-CREF (3 times)
250K SF	Lease with CMI for Clarion
165K SF	Lease with Sealed Air Corporation
156K SF	Lease with Graybar Electric Company
155K SF	Lease with Professional Hospital Supply for Clarion
150K SF	Build-to-suit lease for Simmons Mattress
113K SF	Sale to Davis Properties
102K SF	Renewal of Mercer Distribution for Clarion
100K SF	Lease renewal for Paccar
79K SF	Lease with Boeing
69K SF	Purchase for TTF Aerospace
258K SF	Lease with Tommy Bahama for Nuveen
32K SF	Build-to-suit sale for Graphic Impressions
79K SF	Lease with Amazon.com
148K SF	Lease with Home Depot
102K SF	Lease with USPS for TIAA (3 times)