

BRAD KRAUS

Executive Vice President
Debt & Equity Capital Advisory

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Brad Kraus is an executive vice president at Kidder Mathews, specializing in debt & equity capital advisory. A veteran of the commercial real estate finance industry, Brad has 25 years of multifaceted commercial real estate investment and advisory experience.

Nine years in the trenches underwriting, structuring and closing CRE loans for Ackman-Ziff & Meridian Capital in New York City laid the foundation for Brad's successful career as a capital advisor.

Brad has extensive experience structuring deals across the capital stack on all asset types, including value-add and stabilized projects, mezzanine and preferred equity financings, and ground-up development. His experience, which reaches back prior to the Great Financial Crisis and spans up and down the capital stack, has been critical to successfully advising his clients throughout commercial real estate cycles. His lending experience runs deep with \$5B+ worth of capitalizations nationwide with long trusted relationships at regional banks, credit unions, life co.'s, CMBS, FNMA/Freddie, debt funds, and private money.

Brad holds a master of science in real estate finance from New York University and a bachelor of arts in history from Colgate University. As a founding member of CFBN, a collective of 67 CRE capital professionals representing 25 markets coast to coast, Brad's focus has remained on delivering timely market intelligence and surety of execution to both clients and investment sales agents. A frequent guest presenter at conferences and recognized award winner and pundit within the industry, Brad's favored pastime is inking a monthly industry commentary that has been picked up by periodicals such as The New York Observer & Globe Street.

Brad is married to his wonderful wife Sharon, and together they reside on the West Side of Los Angeles with their young son Theo, and whippet, Abbey Road. Brad's passions outside of work and family involve adrenaline-inducing activities such as snowboarding and mountain biking.

EDUCATION

MS in real estate finance,
New York University

BA in history, Colgate
University