SHAWN SMITH, CCIM, CRRP

Executive Vice President
Managing Director, Reno Office

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Shawn Smith is an Executive Vice President and Managing Director at Kidder Mathews' Reno office.

Shawn has over 24 years of experience in commercial real estate. He specializes in retail, focusing primarily on landlord/tenant representation, land, shopping center acquisitions/dispositions, shopping center development, and investment sales.

Shawn began his career with Grubb & Ellis in February of 2000 as a retail advisor and then joined Colliers International in 2005 as a vice president. In 2009, Shawn joined CBRE as a first vice president and was the lead broker for a successful four-person retail department.

EDUCATION

Master of Business Administration, University of Nevada, 2003

Bachelor of Science in Business Administration, University of Nevada, 1998

AWARDS & AFFILIATIONS

Kidder Mathews NorCal Big Hitters Award for Top Retail Producer, 2023

CoStar Power Broker 2019, 2021, 2022, 2023

CoStar Impact Award 2024

GlobeSt Real Estate Forum 2024 Influencer in Real Estate Award

Summit Awards Retail Broker of the Year, 2015 - 2018

Ranked among CBRE's Pacific Northwest Top Retail Producers, 2017 - 2018

Ranked among CBRE's Pacific Northwest Top Retail Producers, 2017 - 2018

RGJ & YPN Top 20 Young Professionals Under 40, 2012

Certified Commercial Investment Member, CCIM

Certified Retail Real Estate Professional, CRRP

Certified Leasing Specialist, CLS

Nevada Operations Chair, ICSC, 2010 - 2013

SELECT CLIENT LIST

LANDLORD/DEVELOPER REPRESENTATION

Best Development

Capstone Advisors

CFT Development

CIRE Equity

DRA Advisors

Ensemble

Kimco Realty, Inc

Main & Main

Pacific Castle

Rhino Investments

S3 Development

Tolles Development Co

Winn Communities

Barclay Group

LRE Companies

FJ Management, Inc

BH Properties

SELECT TENANT REPRESENTATION